

December 14th ,2022

Re: ergoCentric Supply Arrangement Dealer Discount Change
Effective January 1, 2023

To Our Valued Dealer Partners:

Due to ongoing significant cost increases and supply chain challenges, and in keeping with the Public Services and Procurement Canada (PSPC) seating supply agreement regulations, the discounts offered to Dealers and the Federal Government are changing.

Dealer Discount:

- Current Dealer Discount - 64% off the current ergoCentric SA Catalogue list price.
- New Dealer Discount - 61% off the current ergoCentric SA Catalogue list price.

Client Discount:

- Current Federal Government Client Discount - Minimum 53% off the current ergoCentric SA Catalogue list price.
- New Federal Government Client Discount – Minimum 49.5% off the current ergoCentric SA Catalogue list price.

This change comes into effect January 1, 2023. If you wish to place orders at the higher 64% discount level, these orders must be received by end of day Friday December 30, 2021.

Both the English and the French versions of the ergoCentric Office & Specialty Seating SA catalogues are posted in the ergoCentric Dealer Portal

There is no change in the freight rates associated with the Seating SA. If you have any questions about this change, please contact your local ergoCentric Sales Representative.

Thank-you for your continued support in these unprecedented times.